



How Much Will I Pay?



HYPOTHETICAL INSIGHT, LLC.
INVESTMENT REAL ESTATE SOLUTIONS

Commission Scale

In Ohio, you'll be paying both sides of the commission from your proceeds

Traditional Rate of Commission	Hypothetical's Rate of Commission	Final Sale Price	Traditional Commission	Hypothetical's Commission	Potential Savings
6%	6%	Up to \$250,000	\$15,000	\$15,000	\$0
6%	5.5%	\$251,000-\$400,000	\$15,060-\$24,000	\$13,805-\$22,000	\$2,000
6%	5%	\$401,000- \$600,000	\$24,060-\$36,000	\$20,050-\$30,000	\$6,000
6%	4.5%	\$601,000- \$800,000	\$36,060-\$48,000	\$27,045-\$36,000	\$12,000
6%	4%	>\$801,000	\$48,060+	\$32,040+	\$16,000+



GOAL: Build Commission Into Transaction Price



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Equal Housing